

SUN HOLDINGS
CAPITAL



Aviation and Yacht Finance

Tailor-made Solutions



OCTOBER 2022



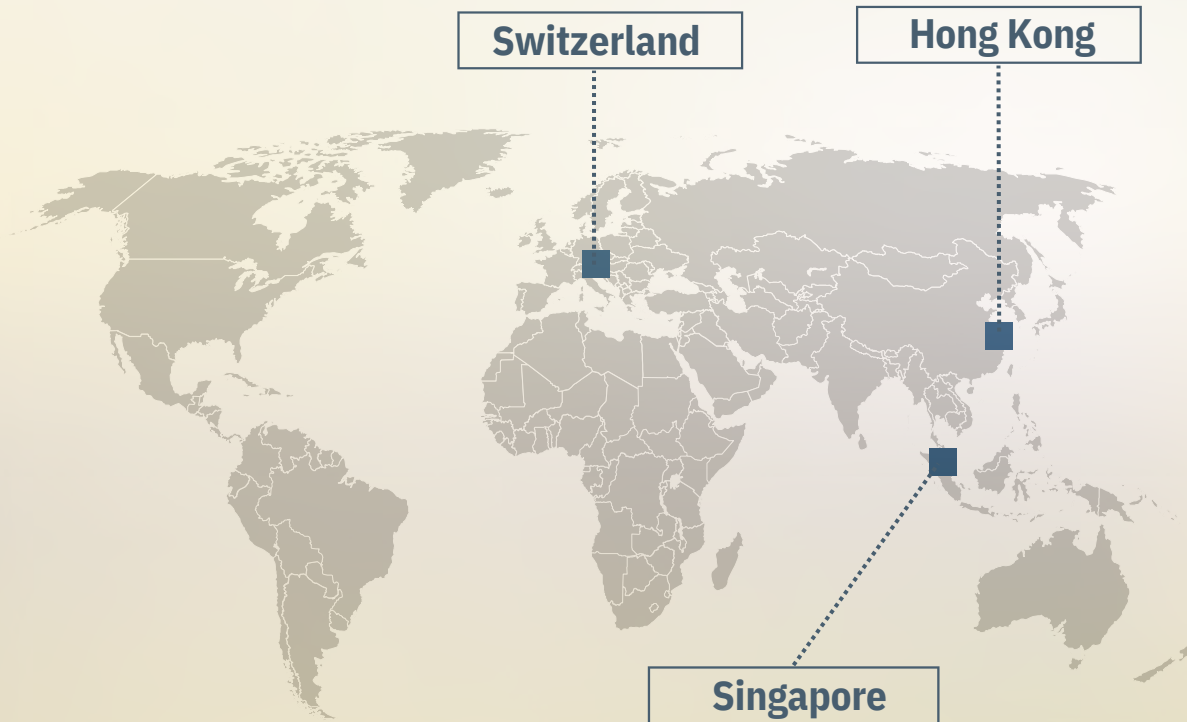
Aviation and Yacht Finance

Tailor-made Solutions



Specialized team focusing exclusively on financing private jets, helicopters and superyachts. We are active globally, having local presences in Europe and Asia.

- A team of professionals with years of experience in the sector of high-end transportation asset finance
- **More than 800 transactions** completed
- Our team consists of bankers, pilots, engineers and lawyers with a **broad network** within the banking and aviation industry
- We have international expertise and know-how gained from **more than 20 years** of business activity





Aircraft

What We Finance



Aircraft Description

- Business jets only
- VIP configuration
- New or pre-owned
- > 15 million USD , entry level
(smaller jets on a case by case basis)

Preferred manufacturers





What We Offer

Tailor-made Solutions



We use our own expertise and external network to provide tailor-made solutions

Aircraft

- New or pre-owned (≤ 5 years) corporate jets from prime manufacturers
- Minimum value of USD 15 million (smaller jets on case by case basis)

Financing

- LTV: ~70% of aircraft value
- Term: 5-7 years
- Pricing: Cost of Funds + Margin

Security

- Aircraft
- Personal Guarantee
- Pledge of Assets/Deposit
- Pledge of Shares of SPC

Financing Solutions

- Financial leases
- Aircraft mortgage loans
- Pre-delivery financing
- Islamic financing



Yacht

What We Finance



Yacht Description

Motoryachts*

- Northern European pedigree, some Italian shipyards and other top quality yachts
- Length: 40 to 90 meters**
- New or pre-owned (≤ 3 years)
- Major refits (≤ 3 years)
- Steel or aluminum hull
- Good marketability

Preferred Shipyards (*non exhaustive list*)

 NOBISKRUG

Benetti

AMELS 

LÜRSEN
LÜRSEN YACHTS



ABEKING & RASMUSSEN



oceAnco

CRN

FEADSHIP
ROYAL DUTCH SHIPYARDS

HAKVOORT
SHIPYARD

SANLORENZO

Note: *sailingyachtson casebycasebasis
**larger yachtson casebycasebasis



What We Offer

Tailor-made Solutions



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Yacht

- New or pre-owned steel yachts (≤ 3 years) or with a major refit not older than 3 years
- Motor Yachts (steel or aluminium)
- Target length: 40 to 90 meters

Financing

- LTV: $\leq 50\%$ of market value
- Term: up to 5 years
- Pricing: Cost of funds + Margin

Security

- Yacht
- Personal Guarantee
- Pledge of Assets/Deposit
- Pledge of Shares of SPC

Financing Solutions

- Yacht mortgage loans
- Helicopter can be financed in combination with yacht



Helicopter Description

- Twin-turbine helicopters only
- VIP configuration
- New or pre-owned

Preferred manufacturers (*non exhaustive list*)



H155

AW139

H160

AW169

H175

AW189

H225





What We Offer

Tailor-made Solutions



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Helicopter

- New or pre-owned (≤ 5 years) VIP helicopters from prime manufacturers
- Minimum value of USD 6 million

Financing

- LTV: ~65% of helicopter value
- Term: 5-7 years
- Pricing: Cost of Funds + Margin

Security

- Helicopter
- Personal Guarantee
- Pledge of Assets/Deposit
- Pledge of Shares of SPC

Financing Solutions

- Financial leases
- Aircraft mortgage loans
- Islamic financing



Finance Process

Tailor-made Solutions



STEP 1

FINANCING REQUEST



STEP 2

INDICATIVE TERM SHEET



STEP 3

OFFER



STEP 4

CREDIT APPROVAL/
COMPLIANCE CHECK



STEP 5

PREPARATION OF LEGAL DOCUMENTATION



STEP 6

CLOSING

Approx. 7-8 weeks

